

NACRO Mastery Series Class 3

Wednesday, August 9, 2017

University of Washington

PACCAR HALL, Room 293, 9:00am-4:00pm

Advancing Relationships with Significant Corporate Partners: Advancing Strategic Partnerships Agenda

8:30 – 8:45

Arrival and Check in

Attendees should pick up nametags at main NACRO Registration
PACCAR Hall Atrium, 3rd Floor

9:00 - 9:30

Breakfast

9:30 – 10:00

Welcome and Session Opening

10:00 – 11:00

Case Study Orientation

Attendees each prepare a 2 minute elevator pitch of their case

- What is the problem, challenge, opportunity, etc. that you have come to discuss today?
- What type of feedback are you looking for from the group?
- What do you bring to the table to share?

Please note this session is timed – all attendees held to 2 minutes.

11:00 – 11:45

Small Group Work - Part 1

Provides an opportunity to work with colleagues in a small group setting to specifically define your challenge.

11:45 - 12

Break

12:00 – 1:00

Small Group Report Out

Groups will share challenges with the larger group providing an additional opportunity for feedback and future networking

1:00 – 2:00

Group Lunch with Mastery 2

2:00 - 2:45

Small Group Work - Part 2

Provides an opportunity for attendees to have a chance to drill down, incorporate what they've heard to date, and begin to build their action plans.

2:45 - 3:00

Break

3:00 - 3:45

Large Group Discussion

Each person takes 1 minute to share 1 item from their action Plan, obtain additional feedback, and modify their plans.

3:45 - 4:00

Facilitator Wrap Up

4:00

Session Ends

Attendees asked to complete brief onsite evaluation.